# **Portfolio Review**

Confidential - Prepared for MARINE CORPS ASSOCIATION FOUNDATION on July 28, 2021

### **SY Financial Group**

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# **Account List**

#### As of Close of Business: 06/30/2021



Merrill					
Account Number/NickName	Account Title	Credit Type	Account Registration	Market Value(\$)	% of Total
XXX-XX273 "USMC FDN INV"	Service Type: Custom Managed - Advisor Disc Investment Manager/Model: Marine Corps Foundation Manager Style: Multi Asset	Cash	ENDOWMENT	591,271	100.00
XXX-XX315 "USMC FDN CASH"		Cash	IIA	0	
Total				591,271	100

Unless otherwise indicated, assets and investment accounts included in this Report are held at Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPF&S"), Member SIPC.

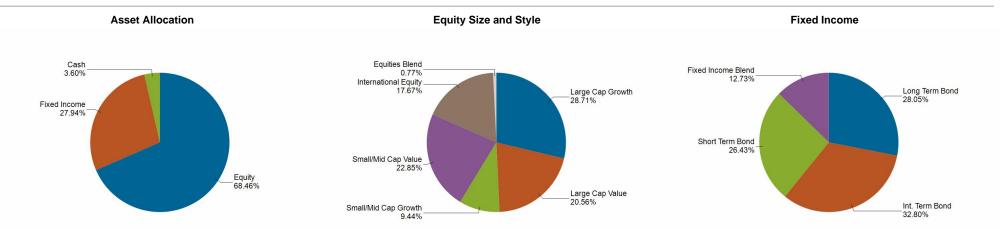
Bank deposits are held at the Bank of America, N.A. and affiliated banks or other depository institutions and are covered by FDIC insurance up to applicable limits. Bank deposits are not protected by SIPC.

All reports other than the Balances report contain brokerage information only.

### **Asset Allocation Overview**

As of Close of Business: 06/30/2021



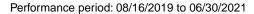


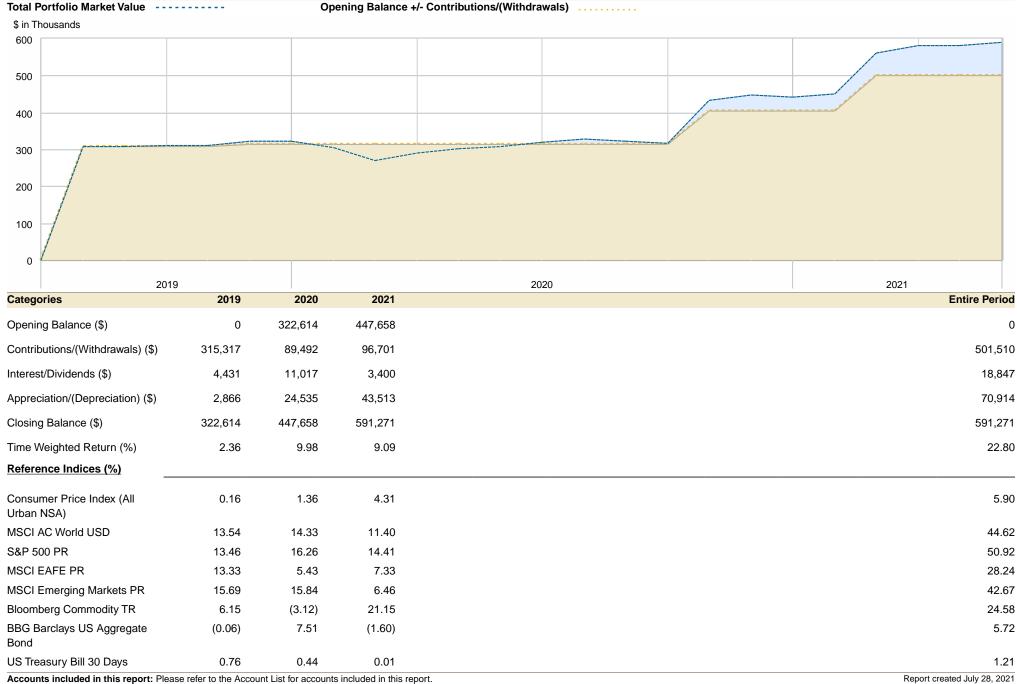
	Market % c	of	Market	% of	Market	% of
Asset Class	Value(\$) Tota	al Size & Style	Value(\$)	Total Maturity	Value(\$)	Total
Equity	404,640 68.4	6 Large Cap Growth	116,172	28.71 Long Term Bond	46,323	28.05
Fixed Income	165,143 27.9	4 Large Cap Value	83,178	20.56 Int. Term Bond	54,165	32.80
Cash	21,307 3.6	0 Small/Mid Cap Growth	38,186	9.44 Short Term Bond	43,641	26.43
Subtotal	591,090 100.0	0 Small/Mid Cap Value	92,461	22.85 Fixed Income Blend	21,015	12.73
Other	181	International Equity	71,516	17.67 Total	165,143	100.00
Total	591,271	Equities Blend	3,127	0.77		
		Total	404,640	100.00		

Account Summary				Top Holdings (Based on Market Value)
		Market	% of	
Account	Account Type/Manager	Value(\$)	Total	Security Description
XXX-XX273 "USMC FDN INV"	Marine Corps Foundation	591,271	100.00	AAM BAHL & GAYNOR INCOME
XXX-XX315 "USMC FDN CASH"	IIA	0	0.00	GROWTH FUND CLASS I
Total		591,271	100.00	AKRE FOCUS FUND

			Market	% of
Security Description	Quantity	Price(\$)	Value(\$)	Total
AAM BAHL & GAYNOR INCOME	3,340	23.06	77,020	13.03
GROWTH FUND CLASS I				
AKRE FOCUS FUND	1,189	62.85	74,729	12.64
CL INSTL				
PIMCO INCOME FUND CL I2	5,534	12.09	66,906	11.32
ISHARES CORE S&P 500 ETF	126	429.92	54,170	9.16
USAA INTERMEDIATE TERM	3,593	10.96	39,379	6.66
BOND FUND INSTL CLASS				
DIAMOND HILL CORPORATE	2,829	11.82	33,439	5.66
CREDIT FUND CLASS I				
ISHARES RESIDENTIAL AND	376	83.33	31,332	5.30
MULTISECTOR REAL ESTATE				
ETF				
JOHN HANCOCK MULTI-FACTO	566	51.84	29,341	4.96
MID CAP ETF				
Total			406,317	68.72

### **Portfolio Cash Flows and Performance: Yearly**





For Informational Purposes Only - Account Statement is Official Record of Holdings, Balances and Security Values



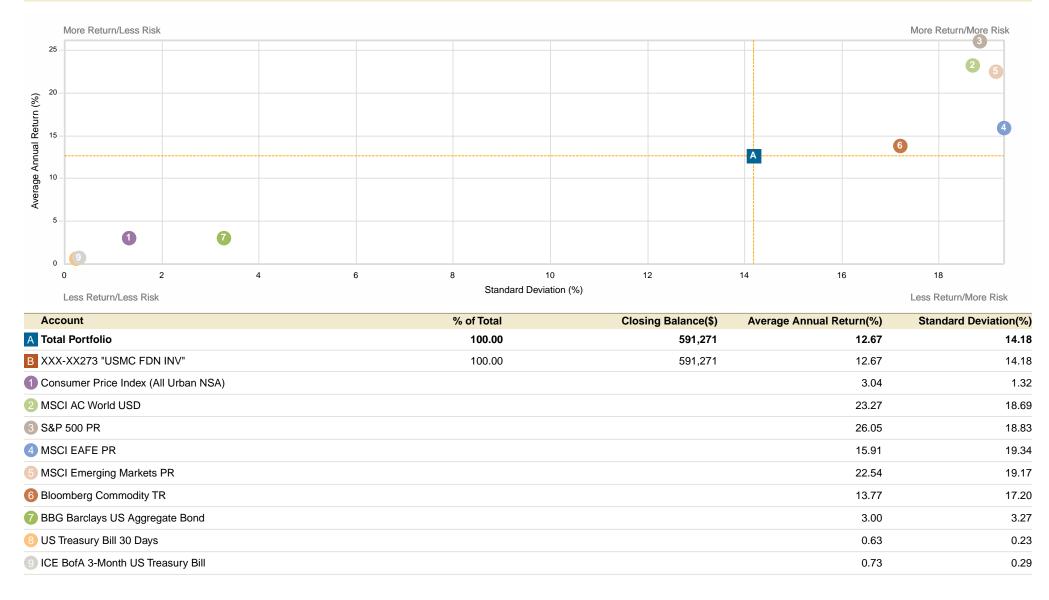
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### **Risk vs. Return Analysis**

Performance period: 08/16/2019 to 06/30/2021

#### Longest Common Time Period





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# **Security Performance - Market Data: Yearly**

Performance period: 07/2017 to 06/2021

Security	Security Description	% of Total	Performance Date Range	2017	2018	2019	2020	2021	Entire Period
Stocks &	Related								
IVV	ISHARES CORE S&P 500 ETF	9.28	07/2017 to 06/2021	11.41	(4.42)	31.44	18.37	15.23	90.91
REZ	ISHARES RESIDENTIAL AND MULTISECTOR REAL ESTATE ETF	5.65	12/2019 to 06/2021			(1.78)	(6.69)	24.14	13.77
JHMM	JOHN HANCOCK MULTI-FACTO MID CAP ETF	4.90	12/2019 to 06/2021			2.16	16.22	15.53	37.17
Mutual Fu	unds								
AFNIX	AAM BAHL & GAYNOR INCOME GROWTH FUND CLASS I	13.16	12/2019 to 06/2021			2.44	6.60	11.76	22.03
AKRIX	AKRE FOCUS FUND CL INSTL	13.11	12/2019 to 06/2021			0.87	20.70	14.17	39.00
DHSTX	DIAMOND HILL CORPORATE CREDIT FUND CLASS I	5.60	12/2019 to 06/2021			1.10	9.74	2.79	14.03
JMGRX	JANUS HENDERSON ENTERPRISE FUND I	4.89	12/2019 to 06/2021			2.08	20.32	9.83	34.90
JSCOX	JANUS HENDERSON SMALL CAP VALUE FUND I	3.59	12/2019 to 06/2021			2.96	(6.76)	16.99	12.31
JEMSX	JP MORGAN EMERGING MARKETS EQ FD CL I	2.60	12/2019 to 06/2021			5.88	34.73	3.23	47.25
MINIX	MFS INTL INTRINSIC VALUE FUND CL I	4.78	12/2019 to 06/2021			2.78	20.44	4.91	29.87
PONPX	PIMCO INCOME FUND CL 12	11.17	12/2019 to 06/2021			1.32	5.71	1.79	9.02
PFTPX	PIMCO LOW DURATION INCOME FUND CL 12	4.61	12/2019 to 06/2021			1.15	4.65	1.60	7.54
PRDSX	T ROWE PRICE QM US SMALL CAP GROWTH EQ FD INV CL	3.68	12/2019 to 06/2021			1.96	23.84	6.81	34.87
TBGVX	TWEEDY BROWNE GLOBAL VALUE FUND	4.57	12/2019 to 06/2021			1.35	(1.00)	12.68	13.06
UIITX	USAA INTERMEDIATE TERM BOND FUND INSTL CLASS	6.64	12/2019 to 06/2021			0.37	9.42	0.67	10.57
Data Not A	Vailable for Select Securities	1.77							
Index				2017	2018	2019	2020	2021	Entire Period
Consumer	Price Index (All Urban NSA)			0.64	1.91	2.29	1.36	4.31	10.92
MSCI AC V	Vorld USD			10.31	(11.18)	24.05	14.33	11.40	54.80
S&P 500 P	R			10.32	(6.24)	28.88	16.26	14.41	77.33
MSCI EAF	E PR			8.90	(16.14)	18.44	5.43	7.33	22.39
MSCI Eme	rging Markets PR			14.61	(16.64)	15.43	15.84	6.46	35.99
	Commodity TR			7.35	(11.25)	7.69	(3.12)	21.15	20.42

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### **Security Performance - Market Data: Yearly**



#### Performance period: 07/2017 to 06/2021

						Entire
Index	2017	2018	2019	2020	2021	Period
BBG Barclays US Aggregate Bond	1.24	0.01	8.72	7.51	(1.60)	16.44
US Treasury Bill 30 Days	0.50	1.81	2.14	0.44	0.01	4.98

% of Total is as of 07/27/2021. All numeric values in this report are percentage based.

This report is designed to assist you in the evaluation of certain securities in your portfolio. Please contact your Financial Advisor if you have any questions regarding the information contained in this report.

Underlying performance data used in generating this report has been obtained from a third party market data provider and, although believed to be reliable, has not been independently verified and its accuracy or completeness cannot be guaranteed. No representation is made with respect to the accuracy, completeness or timeliness of this document. Some securities in your portfolio may not be included in this report due to lack of data availability.

This report contains useful information about the securities in your portfolio and certain market indexes. The return information for the securities and market indexes reflect time weighted rates of return. The returns shown are based on full calendar month of performance during which the original purchase was made, regardless if the securities were not held for the entire month. Returns reflect market appreciation or depreciation and the reinvestment of capital gains, dividends, interest and other income and may reflect certain transaction costs. The aggregated performance of the individual securities shown in this report may not reflect the performance for your total portfolio due to certain activity which is not used in generating this report.

#### Past performance does not guarantee future results.

Please note that when this report provides performance comparisons to a market index, the market index performance does not reflect transaction costs or the deduction of fees. It is not possible to invest directly in an index. An investment in the securities comprising an index would require that an investor incur transaction costs and/or fees, with a consequent reduction in returns. Allocation models and indexes shown should not be used to benchmark the performance of a specific security. Your Financial Advisor can provide further information regarding the particular allocation models and indexes shown, including how the composition of an index compares to the individual investments and/or composition of your account or portfolio.

### **Estimated Income Summary**

As of Close of Business: 06/30/2021

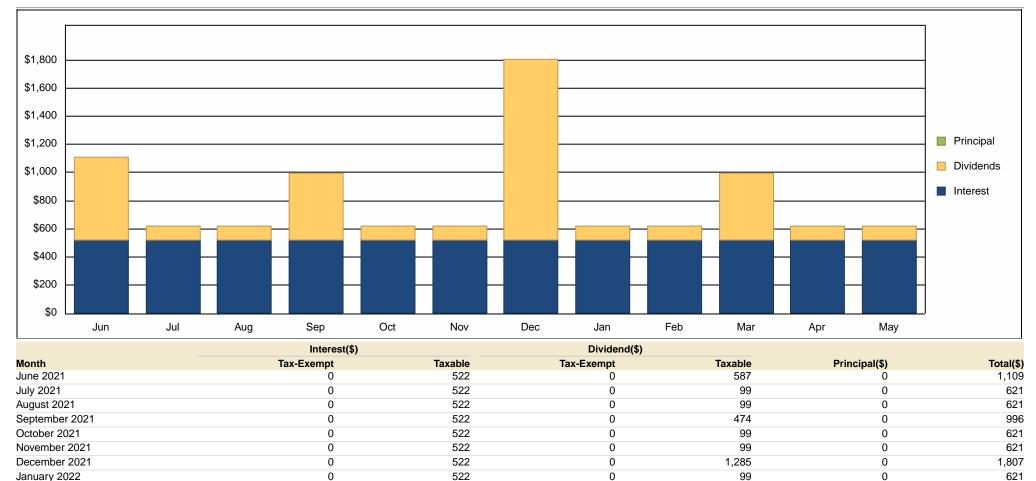
February 2022

March 2022

April 2022

May 2022

**Total Income** 



Accounts included in this report: Please refer to the Account List for accounts included in this report.

Report includes the estimated monthly income from fixed income, equities and mutual funds. For fixed income, estimates are based on the security's coupon. For equities and mutual funds, estimates are based on recent dividend payments, which may change in the future.

6,264

3,609



9,873

### **Tax Summary Overview**



As of Close of Business: 07/27/2021

	Interest	and Dividend	s (\$) thru Jun 2	021		YTD Real	ized Gain/(Lo	ss)(\$)		Unreal	ized Gain/(Loss	5)(\$)	
Account	Tax-Exempt Interest	Taxable Interest	Tax-Exempt Dividends	Taxable Dividends <sup>1</sup>	Long Term Capital Gain Distributions <sup>2</sup>	Short Term	Long Term	Total	Short Term Gain	Short Term (Loss)	Long Term Gain	Long Term (Loss)	Total
Taxable													
XXX-XX273* "USMC FDN INV"	0	0.61	0	3,399	0	0	96,826	96,826	18,056	(347)	61,784	0	79,493
XXX-XX315 "USMC FDN CASH"	0	0	0	0	0	0	0	0	0	0	0	0	0
Subtotal	0	0.61	0	3,399	0	0	96,826	96,826	18,056	(347)	61,784	0	79,493
Total	0	0.61	0	3,399	0	0	96,826	96,826	18,056	(347)	61,784	0	79,493

\* The Unrealized Gain/(Loss) totals for this account may not include certain securities held in the account, such as corporate action items or other securities that have insufficient cost data available to accurately calculate the unrealized gain/loss figures on the transactions.

<sup>1</sup> Dividends may include long term capital gain distributions.

<sup>2</sup> Long Term Capital Gain Distributions are through prior month end and are a subset of Total Taxable Dividends.

The "Interest and Dividend" values reflect the previous month-end statement totals of interest and dividend income. The interest total may include reportable interest, tax-exempt interest, and bank deposit interest. The dividend total may include reportable dividends, money fund dividends, tax-exempt fund dividends and non reportable dividend income.

The report is for informational purposes only and we suggest that you review this information with your tax advisor. Please refer to your account statement for the official record of income payments credited to your account.

The Realized Gain/(Loss) totals for this account do not include sales transactions where cost information is unavailable or data is insufficient to accurately calculate the realized gain/loss figures.

The Realized and Unrealized Gain/(Loss) totals reflected in the Tax Overview are for informational purposes only, and we suggest that you review this information with your tax advisor. Please note that pending sale transactions (trades that have not settled) are not reflected in the Realized or Unrealized Gain/(Loss) sections of the Tax Summary Overview.

Any information presented about tax considerations affecting your financial transactions or arrangements is not intended as tax advice and cannot be relied upon for the purpose of avoiding any tax penalties. Neither Merrill nor its Financial Advisors provide tax, accounting or legal advice. You should review any planned financial transactions or arrangement that may have tax, accounting or legal implications with your personal professional advisors.

# **Unrealized Gain/(Loss) by Account/Product**

As of Close of Business: 07/27/2021

XXX-XX273 "USMC FDN INV"										
Cash Balance (Settled and U	nsettled)						0.93			
Money Accounts										
Security Description 990286916		Quantity 10,572	Unit Cost(\$) 	<b>Price(\$)</b> 1.00		Cost Basis(\$) 	Market Value(\$) 10,572	Unre Gain/(Lo	alized ss)(\$) 	G/(L)(%) 
ML BANK DEPOSIT PROGRAM Total Money Accounts							10,572			
Stocks & Related										
Security Description	Rating	Quantity	Unit Cost(\$)	Price(\$)		Cost Basis(\$)	Market Value(\$)	Unre Gain/(Lo	alized ss)(\$)	G/(L)(%)
IVV ISHARES CORE S&P 500 ETF		126	333.187	440.92		41,982	55,556		3,574	32.33
REZ ISHARES RESIDENTIAL AND MULTISECTOR REAL ESTATE ETF		376	72.350	89.90		27,203	33,802		6,599	24.26
JHMM JOHN HANCOCK MULTI-FACTO MID CAP ETF		566	41.011	51.83		23,212	29,336		6,123	26.38
Total Stocks & Related							118,694	2	6,297	28.46
Mutual Funds										
Security Description	Rating	Quantity	Unit Cost(\$)	Price(\$)	Cost Basis(\$)	Market Value(\$)	Unrealized Gain/(Loss)(\$)	Total Client Investment(\$)	Cumulative Investment Return(\$)	G/(L)(%)
AFNIX AAM BAHL & GAYNOR INCOME GROWTH FUND CLASS I		3,340	20.103	23.57	67,144	78,724	11,580	67,144	11,580	17.25
AKRIX AKRE FOCUS FUND CL INSTL		1,189	48.126	65.96	57,222	78,426	21,205	57,222	21,205	37.06
DHSTX DIAMOND HILL CORPORATE CREDIT FUND CLASS I		2,829	11.577	11.85	32,751	33,524	773	32,751	773	2.36
JMGRX JANUS HENDERSON ENTERPRISE FUND I		167	151.926	175.39	25,372	29,290	3,918	25,372	3,918	15.44
JSCOX JANUS HENDERSON SMALL CAP VALUE FUND I		895	22.253	23.98	19,916	21,462	1,546	19,916	1,546	7.76
<b>JEMSX</b> JP MORGAN EMERGING MARKETS EQ FD CL I		383	34.750	40.67	13,309	15,577	2,267	13,309	2,267	17.04

Accounts included in this report: Please refer to the Account List for accounts included in this report.



# **Unrealized Gain/(Loss) by Account/Product**



As of Close of Business: 07/27/2021

Security Description         Rating         Quantity Quantity 494         Cost 493 49395         Market Price(\$) Basis(\$)         Market Pasis(\$)         Unrealized Value (\$) Gain/(Loss)(\$)         Total Client Investment Return (Investment Return (I	17.14 1.53 0.74 19.48 9.97 1.13
MINIX         494         49.395         57.86         24,401         28,583         4,182         24,01         4,183           MFS INTL INTRINSIC VALUE FUND CL I         5,534         11.898         12.08         65,843         66,851         1,008         65,843         1,000           PIMCO INCOME FUND CL I2         5,534         11.898         12.08         65,843         66,851         1,008         65,843         1,000           PFTPX         3,185         8.607         8.67         27,412         27,614         202         27,412         207           PROSX         441         41.772         49.91         18,421         22,010         3,589         18,421         3,581           PROSX         441         41.772         49.91         18,421         27,358         2,481         24,877         2,487         2,481         24,877         2,487         2,481         24,877         2,487         2,481         24,877         2,481         24,877         2,481         24,877         2,481         24,877         2,481         24,979         2,481         24,979         2,481         24,979         2,481         24,979         2,481         24,979         2,481         24,979         2,491	17.14 1.53 0.74 19.48 9.97 1.13
PIMCO INCOME FUND CL 12           PFTPX         3,185         8.607         8.67         27,412         27,614         202         27,412         200           PIMCO LOW DURATION INCOME FUND CL 12         Commercial and the second	0.74 19.48 9.97 1.13
PIMCO LOW DURATION INCOME FUND CL 12           PRDSX         441         41.772         49.91         18,421         22,010         3,589         18,421         3,589           T ROWE PRICE QM US SMALL CAP GROWTH EQ FD INV CL         892         27.889         30.67         24,877         27,358         2,481         24,877         2,487           TWEEDY BROWNE GLOBAL VALUE FUND         3,593         10.936         11.06         39,293         39,739         446         39,293         447           UINTX         3,593         10.936         11.06         39,293         39,739         446         39,293         446           UINTX         3,593         10.936         11.06         39,293         39,739         446         39,293         446           UNA INTERMEDIATE TERM BOND FUND INSTL CLASS         53,196         415,960         53,196           Total XXX-XX273         58,424         79,493         79,493	0.74 19.48 9.97 1.13 <b>12.79</b>
T ROWE PRICE QM US SMALL CAP GROWTH EQ FD INV CL       892       27.889       30.67       24,877       27.358       2,481       24,877       2,481         TWEEDY BROWNE GLOBAL VALUE FUND       3,593       10.936       11.06       39,293       39,739       446       39,293       444         USAA INTERMEDIATE TERM BOND FUND INSTL CLASS       53,196       415,960       53,196       53,196         Total Mutual Funds       53,196       415,960       53,196       11.06       Gain/(Loss)(\$)         Total XXX-XX273       598,424       79,493       53,196       415,960       53,196	9.97 1.13
TWEEDY BROWNE GLOBAL VALUE FUND       3,593       10.936       11.06       39,293       39,739       446       39,293       446	1.13
USAA INTERMEDIATE TERM BOND FUND INSTL CLASS Total Mutual Funds          Accrued       Unrealized         Accrued       Unrealized         Interest(\$)       Market Value(\$)       Gain/(Loss)(\$)         Total XXX-XX273        598,424       79,493	1.13 <b>12.79</b>
AccruedUnrealizedInterest(\$)Market Value(\$)Gain/(Loss)(\$)Total XXX-XX273598,42479,493	12.79
Interest(\$)         Market Value(\$)         Gain/(Loss)(\$)           Total XXX-XX273          598,424         79,493	-
Total XXX-XX273 598,424 79,493	
Total Value (includes Accrued Interest)598,42479,493	
Short Term Gain 18,056	
Short Term Loss (347)	
Total Short Term Gain/(Loss) 17,709	
Long Term Gain 61,784	
Long Term Loss 0	
Total Long Term Gain/(Loss) 61,784	
XXX-XX315 "USMC FDN CASH"	
Cash Balance (Settled and Unsettled) 0	
Unrealized Market Value(\$) Gain/(Loss)(\$) 	
Unrealized Market Value(\$) Gain/(Loss)(\$)	

Accounts included in this report: Please refer to the Account List for accounts included in this report.

Report created July 28, 2021 for MARINE CORPS ASSOCIATION FOUNDATION

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### **Unrealized Gain/(Loss) by Account/Product**

As of Close of Business: 07/27/2021

		Unrealized	
	Market Value(\$)	Gain/(Loss)(\$)	
Total Holdings	598,423	79,493	
Total Cash Balance (Settled and Unsettled)	0.93		
Total Accruals	-		
Total Portfolio Value	598,424	79,493	
Short Term Gain		18,056	
Short Term Loss		(347)	
Total Short Term Gain/(Loss)		17,709	
Long Term Gain		61,784	
Long Term Loss		0	
Total Long Term Gain/(Loss)		61,784	

Information will not appear if a cost basis is not known, a security price is not currently available, or the Gain/(Loss) calculations are not appropriate for the type of holding.

Money accounts are not adjusted for pending trades.

The G/L% is provided to help you monitor the performance of your specific holdings; because the figure is effected by your particular holding period and transaction history, it should not be used to compare mutual fund performance. Please refer to the fund's Profile for standardized performance information on each mutual fund in your account. Past performance is no guarantee of future returns.

The cost basis for Municipal Bonds that are pending settlement includes accrued interest.

Accrued Interest is not included in the unrealized gain/loss calculations. Therefore, the market value does not include accrued interest.

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# **Holdings by Account/Product**

As of Close of Business: 06/30/2021

### XXX-XX273 "USMC FDN INV"

Cash Balance (Settled and Unsettled)	210	0.04
	210	0.04

### Money Accounts

Security	Security Description	Market Value(\$)	% of Portfolio
990286916	ML BANK DEPOSIT PROGRAM	10,159	1.72
Total Money Accounts		10,159	1.72

### **Stocks & Related**

Security	Security Description	Rating	Quantity	Price(\$)	Market Value(\$)	% of Portfolio
IVV	ISHARES CORE S&P 500 ETF		126	429.92	54,170	9.16
REZ	ISHARES RESIDENTIAL AND MULTISECTOR REAL ESTATE ETF		376	83.33	31,332	5.30
JHMM	JOHN HANCOCK MULTI-FACTO MID CAP ETF		566	51.84	29,341	4.96
<b>Total Stocks &amp; Related</b>					114,843	19.42

### Mutual Funds

Security	Security Description	Rating	Quantity	Price(\$)	Market Value(\$)	% of Portfolio
AFNIX	AAM BAHL & GAYNOR INCOME GROWTH FUND CLASS I		3,340	23.06	77,020	13.03
AKRIX	AKRE FOCUS FUND CL INSTL		1,189	62.85	74,729	12.64
DHSTX	DIAMOND HILL CORPORATE CREDIT FUND CLASS I		2,829	11.82	33,439	5.66
JMGRX	JANUS HENDERSON ENTERPRISE FUND I		167	173.58	28,988	4.90
JSCOX	JANUS HENDERSON SMALL CAP VALUE FUND I		895	24.86	22,250	3.76
JEMSX	JP MORGAN EMERGING MARKETS EQ FD CL I		383	45.13	17,285	2.92
MINIX	MFS INTL INTRINSIC VALUE FUND CL I		494	57.25	28,282	4.78
PONPX	PIMCO INCOME FUND CL 12		5,534	12.09	66,906	11.32
PFTPX	PIMCO LOW DURATION INCOME FUND CL 12		3,185	8.70	27,710	4.69
PRDSX	T ROWE PRICE QM US SMALL CAP GROWTH EQ FD INV CL		441	50.98	22,482	3.80
TBGVX	TWEEDY BROWNE GLOBAL VALUE FUND		892	30.93	27,590	4.67
UIITX	USAA INTERMEDIATE TERM BOND FUND INSTL CLASS		3,593	10.96	39,379	6.66
<b>Total Mutual Funds</b>					466,058	78.82
Total XXX-XX273					591,271	100.00

Accounts included in this report: Please refer to the Account List for accounts included in this report.

Report created July 28, 2021 for MARINE CORPS ASSOCIATION FOUNDATION



# **Holdings by Account/Product**

As of Close of Business: 06/30/2021

MERR	
A BANK OF AM	IERICA COMPANY

XXX-XX315 "USMC FDN CASH"		
Cash Balance (Settled and Unsettled)	0	0.00
Total XXX-XX315	0	0.00
Total Portfolio Value	591,271	100.00

Security

As of Close of Business: 06/30/2021

**Analyzed Assets Security Description** 

> Large Cap Growth **Exchange Traded Funds**

**Total Large Cap Growth** 

**Exchange Traded Funds** 

**Total Small/Mid Cap Growth** 

**Total Small/Mid Cap Value** International Equity **Exchange Traded Funds** 

**Total International Equity** 

**Mutual Funds** 

Large Cap Value

Mutual Funds **Total Large Cap Value** Small/Mid Cap Growth **Exchange Traded Funds** 

Mutual Funds

Mutual Funds

Mutual Funds

Small/Mid Cap Value **Exchange Traded Funds** 

Equity

Holdings in the Selected Account(s)

For Informational Purposes Only - Account Statement is Official Record of Holdings, Balances ar	nd Security Values

Accounts included in this report: Please refer to the Account List for accounts included in this report.

1,025 2,102 3,127

404,640

46,323

46,323

54.165

54,165

		MERR A BANK OF A	MERICA COMPANY
Sector	Quantity	Price(\$)	Market Value(\$)
			30,410
			85,762
			116,172
			29,152
			54,026
			83,178
			11,295
			26,891
			38,186
			42,228
			50,233
			92,461
			508
			71,007
			71,516

Equities	Blend	
	<b>-</b>	-

Total Equities Blend	
Mutual Funds	
Exchange Traded Funds	

Rating

#### Total Equity

	Fixed	Income
--	-------	--------

Long Term Bond

Mutual Funds

**Total Long Term Bond** 

Intermediate Term Bond

Mutual Funds

**Total Intermediate Term Bond** 

Short Term Bond



### As of Close of Business: 06/30/2021

Security	Rating	Sector	Quantity	Price(\$)	Market Value(\$)
					43,641
					43,641
					21,015
					21,015
					165,143
	Security	Security Rating	Security Rating Sector	Security Rating Sector Quantity	Security Rating Sector Quantity Price(\$)

#### Cash

Cash				
Cash Balance				210
ML BANK DEPOSIT PROGRAM	94SK9 / 990286916	10,159	1.00	10,159
Exchange Traded Funds				226
Mutual Funds				10,712
Total Cash				21,307
Total Cash				21,307
Total Analyzed Assets				591,090
Other				
Mutual Funds				181
Total Other				181
Total Assets				591,271



As of Close of Business: 06/30/2021

### **Details for Managed Assets and Pooled Investments**

#### **Mutual Funds**

		Market				Equi	ty(%)				Fixed In	come(%)			
Security	Quantity	Value(\$)	Data As Of	LCG	LCV	SCG	SCV	INT	EQB	LTB	ITB	STB	FIB	Cash(%)	Other(%)
AFNIX	3,340	77,020	03/31/2021	45.96	51.27	0.00	1.55	0.00	0.00	0.00	0.00	0.00	0.00	1.22	0.00
AAM BAHL & GAYNOR INCOME GROWTH FUND CLASS I															
AKRIX	1,189	74,729	01/29/2021	56.05	12.26	3.64	13.51	8.84	0.00	0.00	0.00	0.53	0.00	5.17	0.00
AKRE FOCUS FUND CL INSTL															
DHSTX	2,829	33,439	03/31/2021	0.00	0.00	0.00	0.00	0.00	0.00	0.88	47.72	44.54	0.00	6.86	0.00
DIAMOND HILL CORPORATE CREDIT FUND CLASS I															
JMGRX	167	28,988	03/31/2021	15.06	8.14	16.74	45.93	11.09	0.49	0.00	0.00	0.00	0.00	2.55	0.00
JANUS HENDERSON ENTERPRISE FUND I															
JSCOX	895	22,250	03/31/2021	0.00	0.01	11.80	83.86	2.55	0.00	0.00	0.00	0.00	0.00	1.78	0.00
JANUS HENDERSON SMALL CAP VALUE FUND I															
JEMSX	383	17,285	03/31/2021	2.66	0.00	4.74	1.59	83.85	5.34	0.00	0.00	0.17	0.00	1.65	0.00
JP MORGAN EMERGING MARKETS EQ FD CL I															
MINIX	494	28,282	04/30/2021	8.06	3.77	1.65	0.21	83.60	0.24	0.00	0.00	0.00	2.47	0.00	0.00
MFS INTL INTRINSIC VALUE FUND CL I															
PONPX	5,534	66,906	03/31/2021	0.00	0.00	0.01	0.36	0.00	0.28	47.12	19.55	15.39	17.02	0.00	0.27
PIMCO INCOME FUND CL I2															
PFTPX	3,185	27,710	03/29/2019	0.00	0.00	0.00	0.00	0.00	0.00	21.00	15.93	34.21	28.86	0.00	0.00
PIMCO LOW DURATION INCOME FUND CL I2															
PRDSX	441	22,482	03/31/2021	0.17	0.00	68.50	27.28	1.30	2.08	0.00	0.00	0.00	0.00	0.67	0.00
T ROWE PRICE QM US SMALL CAP GROWTH EQ FD INV CL															
TBGVX	892	27,590	03/31/2021	4.84	7.06	0.00	0.95	80.43	1.14	0.00	0.00	2.37	3.18	0.03	0.00
TWEEDY BROWNE GLOBAL VALUE FUND															
UIITX	3,593	39,379	03/31/2021	0.00	0.00	0.00	0.00	0.00	0.00	22.05	52.60	20.04	0.14	5.17	0.00
USAA INTERMEDIATE TERM BOND FUND INSTL CLASS															
Total Long		465,878													
Total Other		181													

Accounts included in this report: Please refer to the Account List for accounts included in this report.



As of Close of Business: 06/30/2021



#### **Mutual Funds**

		Market				Equi	ty(%)				Fixed In	come(%)			
Security	Quantity	Value(\$)	Data As Of	LCG	LCV	SCG	SCV	INT	EQB	LTB	ITB	STB	FIB	Cash(%)	Other(%)
Total Mutual Funds		466,058													

### **Exchange Traded Funds**

		Market				Equi	ty(%)				Fixed In	come(%)			
Security	Quantity	Value(\$)	Data As Of	LCG	LCV	SCG	SCV	INT	EQB	LTB	ITB	STB	FIB	Cash(%)	Other(%)
IVV	126	54,170	05/28/2021	48.58	38.74	2.81	9.37	0.18	0.00	0.00	0.00	0.00	0.00	0.32	0.00
ISHARES CORE S&P 500 ETF															
REZ	376	31,332	05/28/2021	9.92	20.69	6.28	60.89	0.00	2.10	0.00	0.00	0.00	0.00	0.12	0.00
ISHARES RESIDENTIAL AND MULTISECTOR REAL ESTATE ETF															
JHMM	566	29,341	05/28/2021	3.36	5.74	26.60	61.60	1.40	1.25	0.00	0.00	0.00	0.00	0.05	0.00
JOHN HANCOCK MULTI-FACTO MID CAP ETF															
Total Exchange Traded Funds		114,843													

LCG = Large Cap Growth INT = International Equity LTB = Long Term Bond LCV = Large Cap Value EQB = Equities Blend ITB = Intermediate Term Bond SCG = Small/Mid Cap Growth

SCV = Small/Mid Cap Value

STB = Short Term Bond

FIB = Fixed Income Blend

As of Close of Business: 06/30/2021

Holdings in the Selected Account(s)

MERRILL 🚧	MEDDILL	FS
A BANK OF AMERICA COMPANY		

Analyzed Assets	Analyzed	Assets
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Security Description	Security	Rating	Size and Style	Quantity	Price(\$)	Market Value(\$)
Equity						
Health Care						
Exchange Traded Funds						10,737
Mutual Funds						28,172
Total Health Care						38,909
Consumer Staples						
Exchange Traded Funds						4,230
Mutual Funds						21,367
Total Consumer Staples						25,597
Information Technology						
Exchange Traded Funds						19,700
Mutual Funds						68,015
Total Information Technology						87,715
Consumer Discretionary						
Exchange Traded Funds						10,567
Mutual Funds						31,720
Total Consumer Discretionary						42,287
Industrials						
Exchange Traded Funds						9,510
Mutual Funds						39,650
Total Industrials						49,160
Materials						
Exchange Traded Funds						3,422
Mutual Funds						9,729
Total Materials						13,151
Financials						
Exchange Traded Funds						10,488
Mutual Funds						46,051
Total Financials						56,539
<b>Communication Services</b>						
Exchange Traded Funds						6,870
Mutual Funds						9,894
<b>Total Communication Services</b>						16,764
Utilities						

Accounts included in this report: Please refer to the Account List for accounts included in this report.



As of Close of Business: 06/30/2021

Security Description	Security	Rating	Size and Style	Quantity	Price(\$)	Market Value(\$)
Exchange Traded Funds						2,638
Mutual Funds						7,833
Total Utilities						10,471
Energy						
Exchange Traded Funds						2,238
Mutual Funds						4,840
Total Energy						7,078
Real Estate						
Exchange Traded Funds						34,218
Mutual Funds						20,195
Total Real Estate						54,412
Equities Blend						
Mutual Funds						2,556
Total Equities Blend						2,556
Total Equity						404,640
Fixed Income						
Long Term Bond						
Mutual Funds						46,323
Total Long Term Bond						46,323
Intermediate Term Bond						
Mutual Funds						54,165
Total Intermediate Term Bond						54,165
Short Term Bond						
Mutual Funds						43,641
Total Short Term Bond						43,641
Fixed Income Blend						
Mutual Funds						21,015
Total Fixed Income Blend						21,015
Total Fixed Income						165,143
Cash						
Cash						
Cash Balance			Cash			210
ML BANK DEPOSIT PROGRAM	94SK9 / 990286916		Cash	10,159	1.00	10,159
Exchange Traded Funds						226
Mutual Funds						10,712

Accounts included in this report: Please refer to the Account List for accounts included in this report.



As of Close of Business: 06/30/2021

Security Description	Security	Rating	Size and Style	Quantity	Price(\$)	Market Value(\$)
Total Cash						21,307
Total Cash						21,307
Total Analyzed Assets						591,090
Other						
Mutual Funds						181
Total Other						181
Total Assets						591,271

As of Close of Business: 06/30/2021

### **Details for Managed Assets and Pooled Investments**

#### **Mutual Funds**

<b>0</b> <i>1</i>	• • • •	Market						•	ty(%)								come(%)		<b>0 1</b> (94)	<b>e</b> (1) (8()
•	Quantity	Value(\$)	HC	CS	IT	CD	IND	MAT	FIN	COM	UTL	ENR	RE	EQB	LTB	ITB	STB	FIB	Cash(%)	Other(%)
AFNIX AAM BAHL & GAYNOR INC	3,340 COME	77,020		7.70 \s Of 03/	20.94 /31/2021	9.47	7.68	3.13	16.36	3.15	8.04	2.78	6.92	0.00	0.00	0.00	0.00	0.00	1.22	0.00
GROWTH FUND CLASS I	4 4 9 9	74 700	0.00	0.00	00.40	40.00	10 71	0.00	40.40	0.50	0.00	0.00	44.07	0.00	0.00	0.00	0.50	0.00	E 17	0.00
AKRIX	1,189	74,729	2.82	0.00	29.40	13.08	13.74	0.00	18.49	2.52	0.00	0.00	14.27	0.00	0.00	0.00	0.53	0.00	5.17	0.00
AKRE FOCUS FUND CL INSTL			Data A	s Of 01/	29/2021															
DHSTX	2,829	33,439	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.88	47.72	44.54	0.00	6.86	0.00
DIAMOND HILL CORPORA CREDIT FUND CLASS I	ATE .		Data A	s Of No	Date Re	ported														
JMGRX	167	28,988	16.89	0.00	38.86	8.55	13.68	1.37	12.24	0.59	1.32	1.41	2.56	0.00	0.00	0.00	0.00	0.00	2.55	0.00
JANUS HENDERSON ENTERPRISE FUND I			Data A	s Of 03/	31/2021															
JSCOX	895	22,250	3.84	3.60	9.98	10.89	22.51	8.07	27.00	1.29	2.69	2.39	5.96	0.00	0.00	0.00	0.00	0.00	1.78	0.00
JANUS HENDERSON SMA CAP VALUE FUND I	\LL		Data A	s Of 03/	31/2021															
JEMSX	383	17,285	2.87	5.67	22.42	19.09	4.32	1.35	18.67	11.37	0.89	1.71	1.34	8.49	0.00	0.00	0.17	0.00	1.65	0.00
JP MORGAN EMERGING MARKETS EQ FD CL I			Data A	s Of 03/	31/2021															
MINIX	494	28,282	2.35	25.76	26.34	4.03	19.96	10.65	2.42	0.00	0.00	0.21	3.21	2.61	0.00	0.00	0.00	2.47	0.00	0.00
MFS INTL INTRINSIC VALUE FUND CL I			Data A	s Of 04/	/30/2021															
PONPX	5,534	66,906	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.33	0.00	0.02	0.25	0.05	47.12	19.55	15.39	17.02	0.00	0.27
PIMCO INCOME FUND CL	12		Data A	s Of 03/	31/2021															
PFTPX	3,185	27,710	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	21.00	15.93	34.21	28.86	0.00	0.00
PIMCO LOW DURATION INCOME FUND CL I2			Data A	s Of No	Date Re	ported														
PRDSX	441	22,482	26.10	3.86	20.54	16.29	16.36	3.51	4.30	2.54	0.80	2.60	2.43	0.00	0.00	0.00	0.00	0.00	0.67	0.00
T ROWE PRICE QM US SM CAP GROWTH EQ FD INV			Data A	s Of 03/	31/2021															
TBGVX	892	27,590	12.94	19.94	1.78	5.98	16.06	3.96	18.86	8.61	1.18	2.91	1.03	1.15	0.00	0.00	2.37	3.18	0.03	0.00
TWEEDY BROWNE GLOBA VALUE FUND	AL		Data A	s Of 03/	/31/2021															
UIITX	3,593	39,379	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	22.05	52.60	20.04	0.14	5.17	0.00
USAA INTERMEDIATE TER BOND FUND INSTL CLASS			Data A	s Of No	Date Re	ported														
Total Long		465,878																		
Total Other		181																		

Accounts included in this report: Please refer to the Account List for accounts included in this report.



As of Close of Business: 06/30/2021



#### **Mutual Funds**

Security	Quantity	Market Value(\$)	нс	cs	ІТ	CD	IND	Equi MAT	ty(%) FIN	сом	UTL	ENR	RE	EQB	LTB	Fixed In ITB	come(%) STB	FIB	Cash(%)	Other(%)
<b>Total Mutual Fur</b>	ds	466,058																		

### **Exchange Traded Funds**

		Market						Equi	ty(%)							Fixed In	come(%)			
Security C	Quantity	Value(\$)	HC	CS	IT	CD	IND	MAT	FIN	COM	UTL	ENR	RE	EQB	LTB	ITB	STB	FIB	Cash(%)	Other(%)
IVV	126	54,170	12.94	6.01	26.32	12.07	8.91	2.81	11.89	10.86	2.55	2.79	2.54	0.00	0.00	0.00	0.00	0.00	0.32	0.00
ISHARES CORE S&P 500 E	TF		Data A	s Of 05	/28/2021															
REZ	376	31,332	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	99.88	0.00	0.00	0.00	0.00	0.00	0.12	0.00
ISHARES RESIDENTIAL AN MULTISECTOR REAL ESTAT ETF	-		Data A	s Of 05	/28/2021															
JHMM	566	29,341	12.71	3.32	18.55	13.73	15.96	6.48	13.80	3.36	4.28	2.49	5.27	0.00	0.00	0.00	0.00	0.00	0.05	0.00
JOHN HANCOCK MULTI-FA	СТО		Data A	s Of 05	/28/2021															
Total Exchange Trade Funds	ed	114,843																		

HC = Health care IND = Industrials UTL = Utilities LTB = Long Term Bond CS = Consumer Staples MAT = Materials ENR = Energy ITB = Intermediate Term Bond IT = Information Technology FIN = Financials RE = Real Estate STB = Short Term Bond CD = Consumer Discretionary COM = Communication Services EQB = Equities Blend FIB = Fixed Income Blend

### **Important Information About Reference Indices**



Market indices are included in this report to provide a reference point when reviewing the performance of your account(s). Indices provide a general source of information on how various market segments and types of investments have performed in the past. The index illustrated may be a single index, a combination of indices, or may include the performance of a Merrill allocation model. The characteristics of the indices provided may differ from your account(s). You should discuss with your Financial Advisor the reference indices selected and how they compare with your account(s).

#### XXX-XX273: Account Performance Range: 08/16/2019 - CURRENT Style Index:

12/01/2019 - 03/31/2021 (34.00% S&P 500 TR, 19.00% BBG Barclays US Aggregate Bond, 6.50% Russell 2000 Value TR, 6.50% Russell 2000 Growth TR, 6.00% ICE BofA US Corporate & Government 1-3 Yrs, 5.00% Russell Midcap TR, 5.00% Russell Midcap Growth TR, 5.00% Credit Suisse Hedge Fund, 4.75% MSCI EAFE USD Hedged TR Net, 4.75% MSCI EAFE Value TR Net, 3.00% MSCI Emerging Markets TR Net, 0.50% ICE BofA 3-Month US Treasury Bill) \* 04/01/2021 - CURRENT (34.00% S&P 500 TR, 19.00% BBG Barclays US Aggregate Bond, 6.50% Russell 2000 Value TR, 6.50% Russell 2000 Growth TR, 6.00% ICE BofA US Corporate & High Yield TR Unhedged, 5.00% Russell Midcap TR, 5.00% Russell Midcap Growth TR, 5.00% BBG Barclays US Aggregate Bond, 6.50% Russell 2000 Value TR, 6.50% Russell 2000 Growth TR, 5.00% ICE BofA US Corporate & High Yield TR Unhedged, 5.00% Russell Midcap TR, 5.00% Russell Midcap Growth TR, 5.00% BBG Barclays US Aggregate 1-3 Yr TR Unhedged, 4.75% MSCI EAFE USD Hedged TR Net, 4.75% MSCI EAFE Value TR Net, 3.00% MSCI Emerging Markets TR Net, 0.50% ICE BofA 3-Month US Treasury Bill)

Additional Comparatives: The following indices are further reference points to various broad market indices. Based on the exhibits selected, these indices may or may not be included in this report. ICE BofA US Corporate & Government 1-10Yr A Rtd+

ICE BofA Municipals 7-12 Yrs Russell Top 200 TR HFRX Equal Weighted Strategies FTSE All-World PR Russell 2000 Value TR S&P 500 Value TR ICE BofA US Treasury 1-3 Yrs MSCI EAFE PR ICE BofA Municipals 1-10 Yrs Consumer Price Index (All Urban NSA) S&P 500 Equal Weighted TR S&P 500 PR Russell 1000 Value TR MSCI AC World USD MSCI EAFE TR Net BBG Barclays US Aggregate Bond Bloomberg Commodity TR S&P 500 TR MSCI EAFE Free TR Gross MSCI AC World TR Net USD ICE BofA Municipals 1-3 Yrs ICE BofA 3-Month US Treasury Bill MSCI Emerging Markets PR ICE BofA US Corporate & Government 1-3 Yrs US Treasury Bill 30 Days Russell 2000 TR ICE BofA US Corporate, Government & Mortgage S&P 500 Growth TR ICE BofA Municipals 12-22 Yrs Russell 1000 TR Russell 1000 Growth TR MSCI World TR Net

A **Style Index** is designed to provide a relevant market comparison to the performance of an account and where applicable, an investment manager or Financial Advisor's investment strategy. It can either be a single index benchmark or a combination of indexes. A Style Index is determined by Merrill based on several factors such as the Manager's investment philosophy and style if applicable, the asset mix over time, the range and average market capitalization of stock holdings over time, and maturities and duration of fixed income holdings.

A **Custom Index** when presented, is calculated using the same market indices included in the Style Index, but leverages the actual asset allocation of your account(s). The difference between the Style and Custom Indices provides an indication of positive/negative asset allocation impact. Please note, the Custom Index can leverage indices not included in your Style Index and, therefore, may not have the same data availability.

Accounts included in this report: Please refer to the Account List for accounts included in this report.

### **Important Information About Reference Indices**



Allocation Score: This score is designed as a measure of the incremental rate of return added by the investment manager's asset allocation decisions. Mathematically, it is derived by subtracting the Style Index. Return from the Custom Index Return, thus "isolating" out the effect of the manager's active asset allocation decisions in the Custom Index, as compared with the static or passive allocation guidelines in the Style Index.

Selection Score: This is designed as a measure of the value added by the investment manager or Financial Advisor's active security selection. Mathematically, it is derived by subtracting the Custom Index return from the actual portfolio's return, thus "isolating" out the effect of the manager or Financial Advisor's active security selection decisions versus the passive alternative of the market indices used in the Custom Index.

Active Management Score: This score indicates the incremental rate of return added by the investment manager or Financial Advisor through security selection and asset allocation. The score is derived by comparing the actual, actively managed portfolio's returns to those of a "passive" portfolio, the Style Index. Mathematically, the Active Management Score is computed as the difference between the actual portfolio return and the Style Index return. It is also equal to the sum of the Selection and the Allocation Scores, since it "cumulates" the manager's or the Financial Advisor's contribution in both areas.

Reference Indices may be included as a general source of information regarding the performance of certain types of investments (e.g., US equities, international equities, fixed income, cash, etc.). Direct investment into an index cannot be made. Additional information regarding the indices shown is available from your Financial Advisor.

The Russell Indexes are marks of Frank Russell Company.

Performance data for indices is generally available on a "Close of Business" or monthly basis for the performance date range.

\* The noted indices do not have performance information available as of "Close of Business" or for partial month portfolio returns. In these cases, the indices reflect full month performance returns. It is important to understand this if you are using any indices for performance comparisons relative to your account(s) and the overall market.

### **Important Information About Research Ratings**



BofA Global Research is research produced by BofA Securities, Inc. ("BofAS") and/or one or more of its affiliates. BofAS is a registered broker-dealer, Member SIPC, and wholly owned subsidiary of Bank of America Corporation.

Fundamental Equity Opinion Key: Opinions include a Volatility Risk Rating, an Investment Rating and an Income Rating.

BofA Global Research VOLATILITY RISK RATINGS, indicators of potential price fluctuation, are:

A - Low,

B - Medium, and

C - High.

BofA Global Research INVESTMENT RATINGS, reflect the analyst's assessment of a stock's: (i) absolute total return potential and (ii) attractiveness for investment relative to other stocks within its coverage cluster (defined below).

There are three investment ratings:

- 1 Buy (stocks are expected to have a total return of at least 10% and are the most attractive stocks in the coverage cluster),
- 2 Neutral (stocks are expected to remain flat or increase in value and are less attractive than Buy rated stocks),
- 3 Underperform (stocks are the least attractive stocks in a coverage cluster), and

Analysts assign investment ratings considering, among other things, the 0-12 month total return expectation for a stock and the firm's guidelines for ratings dispersions (shown in the table below). The current price objective for a stock should be referenced to better understand the total return expectation at any given time. The price objective reflects the analyst's view of the potential price appreciation (depreciation).

BofA Global Research Investment         Total return expectation (within 12-month period of date of initial         Ratings dispersion guidelines for coverage										
rating	rating)	cluster*								
Buy	greater than or equal to 10%	less than or equal to 70%								
Neutral greater than or equal to 0% less than or equal to 30%										
Underperform N/A greater than or equal to 20%										
*Ratings dispersions may vary from time to time where BofA Global Research believes it better reflects the investment prospects of stocks in a Coverage Cluster.										

Coverage Cluster is comprised of stocks covered by a single analyst or two or more analysts sharing a common industry, sector, region or other classification(s). A stock's coverage cluster is included in the most recent BofA Global Research Comment referencing the stock.

BofA Global Research INCOME RATINGS, indicators of potential cash dividends, are:

- 7 same/higher (dividend considered to be secure),
- 8 same/lower (dividend not considered to be secure), and
- 9 pays no cash dividend.

*Closed-end Fund Investment Opinion Key:* Opinions include an identifier and an investment rating. The identifier, "F," denotes a closed-end fund and the number is a fund's investment rating, which is based on our 12 month expectation of stability of the Fund's distributions (including net investment income, short and long term capital gains and return of capital) and stock price from the date of the initial rating.

#### **BofA Global Research INVESTMENT RATINGS**

- 1 Buy (indicating that distributions are expected to be the same or increase and that the stock price is expected to be stable or increase),
- 2 Neutral (indicating that distributions are expected to remain the same or decrease and that the stock price is expected to be stable), and
- 3 Underperform (indicating that distributions are expected to decrease and that the stock price is expected to decline)

Important Information: Independent, third-party research on certain companies covered by the firm's research is available to clients at no cost. Clients can access this research at www.mlol.ml.com or can call 1-800-MERRILL to request that a copy of this research be sent to them. For explanation of independent, third-party research ratings key, ask a Financial Advisor at (888) ML-INVEST (654-6837) or go to www.ml.com/independentresearch. Please note that the independent, third-party research rating shown above is not necessarily equivalent to, or derived using the same methodology as, BofA Global Research ratings or the ratings of other independent, third-party research providers.

### **Important Information About This Report**



This analysis is a brokerage report that provides you with a detailed review of your investment strategy, including current financial positions, asset allocation and investment performance. In conjunction with a Financial Advisor's assistance, this report can help you make informed investment decisions in order to support your financial objectives. Merrill offers brokerage, investment advisory and other services. For more information about any of these services and their differences, including the type of advice and assistance offered, see your Financial Advisor. Please note that security classifications and definitions of objectives described below can be changed from time to time at the discretion of Merrill. It is important for you to understand that this report is not a comprehensive financial plan. If you are interested in a formal analysis of your entire financial situation, ask your Advisor about Merrill's financial planning services, including the fees that may be applicable.

This Report provides important information about your account(s), market indices, goals and risk level. The return information for the account(s), market indices and return comparison charts reflect time-weighted rates of return unless the returns are labeled "money weighted rates of return". Time-weighted rates of return should be used to judge the performance of the selected investment manager(s) and the money weighted rate of return should be used to assess overall growth and accumulation of wealth. Both return calculations reflect transaction costs, market appreciation or depreciation and the reinvestment of capital gains, dividends, interest and other income. The treatment of fees is discussed below.

For accounts enrolled in managed account programs such as the Merrill Lynch Investment Advisory Program, BlackRock Private Investors ("BR PI"), Strategic Portfolio Advisor ("SPA"), client agreements, disclosure statements, and profiles (if applicable) can provide additional information about these programs, including applicable fees, restrictions and other terms.

Merrill is both a broker-dealer and an investment adviser, and it offers both brokerage and investment advisory services. There are important differences between these services, including the type of advice and assistance provided, the fees charged, and the rights and obligations of the parties. Brokerage services are also regulated under different laws and rules than advisory services. It is important for you to understand these differences, particularly when determining which service or investments you might select.

#### **Pricing of Securities**

Pricing of securities is provided for your information. Your Account Statement is your official record of holdings, balances, and security values for your accounts at Merrill and sold to you by your Financial Advisor. Unless you or a third party have provided the values for any External Assets, values reflect information as of the "Close of Business" date reflected at the top of each exhibit. Values for External Assets (if you have chosen to include them) will reflect information as of the "Close of Business" date indicated, provided pricing information for the particular security is available to Merrill. Otherwise, pricing information for External Assets are based on values you or a third party have provided to Merrill. Please contact your Financial Advisor if you have questions relating to pricing information. Please see the "External Assets" section at the end of this Report for important information relating to External Assets generally, including reviewing the External Assets with your Financial Advisor on a regular basis.

Annuities and life insurance products are not held in your account. Their values are listed in the report for your convenience. Life Insurance Cash Values and Annuity Contract Values are used to calculate Total Portfolio Value. These values are as of "close of one business" day prior to the "as of" date shown. Cash values may not reflect immediately available funds due to loan balances and/or policy changes. Annuity Contract Values may not reflect immediately available funds due to contract changes. All market values include accrued interest, unless otherwise indicated.

#### **Performance**

Account values, cash flows and returns may differ from other sources due to differing methods of pricing, accounting or calculation. This Report is prepared on a trade date basis using accrued income when sufficient data is available and thus will differ from a report prepared on a settlement date basis (e.g., your Merrill account statement). From time to time, asset valuation or transaction data may be adjusted, which in turn may impact the portfolio performance calculations and other information shown in the report. In addition, if your account(s) holds "when issued securities," which are not valued by Merrill until the settlement date, your asset allocation may not be accurately reflected.

Rate of returns presented "Net of Fees" reflect the deduction of the **Investment Advisory Program** fee, where applicable. The deduction of the **Investment Advisory Program** fee, where applicable, is also reflected in the Appreciate/Depreciation section. Other than the applicable program fee, net returns do not reflect the deduction of fees that may be charged directly to an underlying account, including, but not limited to brokerage-related commissions, transfer taxes, margin interest, certain redemption fees, exchange or similar fees (such as American Depositary Receipts) charged by third parties, including issuers, electronic fund, wire or other account transfer fees, annual investor fees and repurchase fees relating to exchange-traded notes and other charges imposed by law.

Rate of returns presented "Gross of Fees" are shown before the deduction of advisory fees where applicable in order to make them comparable to the returns of the market indices. Rate of returns are presented "Net of Fees" unless noted as "Gross of Fees."

Please refer to the applicable ADV Brochure and Client Agreement for a full description of investment advisory fees for accounts enrolled in an investment advisory program.

Market indices or other benchmark returns are shown for comparison purposes only, and there is no assurance or guarantee that such performance will be achieved. Market indices are unmanaged. It is not possible to invest in an index. Depending on how account fees are paid (see below), the account returns may be shown after the deduction of fees for certain periods. When the fee is deducted directly from this account(s), information will be shown both before and after the deduction of fees. When the fee is deducted of fees. When the fee is a count(s), information will be shown both before the deduction of fees. When the fee is deducted of fees. When the fee is paid via invoice:

For periods prior to September 1998, information will be shown before the deduction of fees.
For periods after September 1998, information will be shown both before and after the deduction of fees.

It is very important that you provide Merrill with current information regarding the management of your account(s). We encourage you to contact a Financial Solutions Advisor if there have been any changes in your financial situation or investment objectives, or if you wish to impose any reasonable restrictions on the management of your account(s) or reasonably modify existing restrictions. If you would like to receive a free copy of the current Form ADV Brochure(s) for the investment advisory program(s) in which your account(s) is enrolled, please send a written request with your account number(s) to: Managed Accounts Processing and Services, 4800 Deer Lake Drive West, Building 1, 3rd FL, Jacksonville, FL 32246. You may also obtain a copy of the various Merrill advisory program brochures by accessing the Securities and Exchange Commission ("SEC") website at <u>www.adviserinfo.sec.gov</u>.

The valuation of hedge funds is prepared based upon information from third party sources. The information has not been verified and cannot be guaranteed. This data may include estimates and is subject to revision.

If an account has been managed by more than one manager, the manager name in the Report reflects the current manager. However, return and standard deviation information may be calculated using the entire history of each account. This Report may also include information for account(s) that are not managed by an investment manager (i.e., where you make the investment decisions).

#### **Classification of Securities**

For Asset Class, Sector or Size and Style Analysis reports, securities are generally classified by asset class, sector, size and style and, for Fixed Income, maturity.

- For Size and Style, security classification is as follows: a capitalization breakpoint of \$19.70 billion defines the size Large Cap, \$19.70 billion to \$6.40 billion for Mid Cap, and less than \$6.40 billion for Small Cap for domestic equity securities. Small/Mid Cap (SMID) is defined as less than \$19.70 billion. The style (Growth, Core or Value) for these securities is defined by a proprietary procedure which utilizes a series of quantitative and qualitative metrics (e.g., expected earnings growth, analyst coverage, etc.).

- For Equity Sector, security classifications are based on Global Industry Classification Standard ("GICS"). Source: Morgan Stanley Capital International ("MSCI") and Standard & Poor's ("S&P"), a division of the McGraw Hill Companies, Inc.

- For Fixed Income, maturity breakpoints are as follows: Short-Term: 0-5 years, Intermediate-Term: 5-15 years, Long-Term greater than 15 years.

### **Important Information About This Report**



- For Fixed Income, Non-Securitized US Agency, US Government Sponsored Enterprise, and Super National debt are classified as US Government / Quasi Government. All Securitized Agency and Government Sponsored Enterprise debt are classified as Securitized.

- For Fixed Income, bonds are classified as either Investment Grade or High Yield based on the bond's composite rating as determined by a methodology set out in the Composite Rating Explanation, with the exception of bonds pre-refunded or maturity to escrow (including partial redemptions). Bonds pre-refunded or maturity to escrow (including partial redemptions) are classified as investment grade and placed in their respective fixed income sector.

- Equity Region classifications are based on country of domicile and mapped to BofA Global Research Group global regions.

- Convertible securities and options are classified as Equities.

- Preferred Stock is classified as Fixed Income.

- Life Insurance products are classified as Other.

- For Alternative Investments, Exchange Funds, Hedge Funds, Private Equity, Managed Futures,

Precious Metals and select Market-Linked Investments may be included.

- For "Other" and "Hard" Assets, items that are not easily classified into the asset classes above (such as business interests, investment real estate, options, and life insurance) are shown for informational purposes only and are not part of your analysis.

- When External Assets are included in a Report (as described further in the External Assets section of this Appendix), securities and/or strategies are generally classified, where available, as indicated above. If a classification is not available, External Assets are classified as "Other".

- When available, Market-Linked Investments are classified by the nature of the referenced or linked security or market measure associated with that market-linked investment which may be an individual security, index, or other investment such as a mutual fund or exchange traded fund.

- For mutual funds, exchange traded funds, closed end funds and the investment options of underlying annuities, the fund may be shown by holdings or, optionally, by profile (fund objective).

- When shown by holdings, the fund is classified by the asset class, sector, size and style or maturity breakdown of those securities. When shown by profile, the fund is classified by the asset class, sector, or size and style provided by vendors and mapped to Merrill's GWIM Chief Investment Office allocation schema in order to report the industry's or Merrill's interpretation of the objective of the fund/pooled investment vehicle. Note that the data used for this classification is obtained from a variety of sources and may not be current (see "Data As Of" date shown in the Details Section for the date the portfolio securities and/or strategies were reported by the fund). Mutual funds, exchange traded funds, closed end funds and the investment options of underlying annuities may change their portfolio securities on a regular (often daily) basis. Accordingly, any analysis that includes mutual funds, exchange traded funds. closed end funds, and the investment options of underlying annuities may not accurately reflect the current composition of these funds. The classification of these securities may differ from other sources due to differing methods of classification (e.g. shown and classified by holdings versus by profile). As such, this Report may differ from other reports (e.g., your Merrill account statement, in which these funds are always shown by profile) depending on whether the funds are shown by holdings or by profile in this Report. In particular, Non-Traditional Funds (NTFs), mutual funds and exchange traded funds that pursue alternative strategies or provide alternative asset exposure, may be classified as alternative investments when shown by profile, but when shown by holdings, the NTF will be classified by the asset class, sector, size and style or maturity breakdown of its holdings, which may reflect no allocation to alternative investments.

- If the holdings or profile data for mutual funds, exchange traded funds, or closed end funds is not available, the fund is classified by its predominant asset class ("Data As Of" date shown as "N/A" in the Details Section).

- If the holdings or profile data for the investment options of underlying annuities is not available, fixed annuities and market value adjusted annuities are classified as Fixed Income and variable annuities are classified as Equities. Note that annuities and life insurance products are not held in your account but are included here for your information.

- For investment advisory programs, asset allocation information may be based on your actual securities and/or strategies, model portfolio holdings or the mandated style. Your Financial Advisor can provide additional information.

The Details Section may also provide summary information regarding accounts enrolled in managed account programs such as the Investment Advisory Program (utilizing Managed or Custom Managed strategies), Consults, BlackRock Private Investors ("BR PI"), and MFA, classification detail for the managed account is not based on your actual holdings but on the investment style that has been identified for the specific investment manager/style.

Your Financial Advisor can also provide a report based on the account's actual holdings.

When External Assets are included in a Report (as described further in the External Assets section of this Appendix), holdings are generally classified, where available, as indicated above and are based on classification types established by Merrill. The Merrill classification types may differ from those used at those institutions where your External Assets are maintained. These differences in classification may cause the External Assets in your External Accounts to be displayed in asset allocations and/or sector information on your Merrill Reports that differ from how they appear in those other institutions. These differences in classifications reported when a classification is not available for External Accounts and External Account Proxies are classified as "Other".

Classification details for mutual funds, closed end funds, certain managed accounts, annuities and External Account Proxies are identified in "Details for Managed Assets and Pooled Investments" ("Details Section").

"External Account Proxy" are External Accounts that you have generally identified in the aggregate and not by specific holdings. Be sure to periodically review these accounts with your Financial Advisor and advise if there have been any changes to the holdings in or value of these Accounts.

When External Accounts and External Account Proxies are included in a Report (as described further in the External Assets section of this Report), holdings are generally classified, where available, as indicated above. If a classification is not available, External Accounts and External Account Proxies are classified as "Other".

If "Portfolio Detail" reports are included, the value shown for mutual funds, exchange traded funds, closed end funds and the investment options of underlying variable annuities is the proportionate dollar value of a fund's holdings, as classified by asset class, sector, size and style or maturity, respectively.

#### **Date of Composition Information Obtained for Pooled Investments**

If the accounts included in this Report hold mutual funds, closed end funds, annuities, and/or other pooled investments, the holdings reported by the fund or carrier as appropriate, as of the date identified below, are reflected in the Report. Note that mutual funds change their portfolio holdings on a regular (often daily) basis. Accordingly, this Report may not reflect the current composition of the accounts included.

#### **External Assets**

The following important information is provided to help you better understand the external assets information that has been provided in this report, if applicable, and to advise you of action you may need to take by periodically reviewing those assets. If you have requested your Financial Advisor include your external assets in this report, your disclosed external assets are reflected in Appendix: Client Profile in the "Investment Assets Not Held at Merrill or Bank of America" section. For purposes of the following information, both External Accounts and External Account Proxies are referred to generally as "External Assets".

• External Assets may include securities, values and other information that have been supplied: (1) by you to your Financial Advisor: (2) by you through a direct custodial feed (or) through a third party data aggregation service which combines your External Assets and provides that information to Merrill. External Assets information may not be included in every exhibit in this Report. Please make sure you periodically review your External Assets and if you have provided External Assets-related information to your Financial Advisor for inclusion in this or other reports and analyses, it is important that you provide your Financial Advisor with updated values, as appropriate.

External Assets information is not included in every exhibit in this Report. External Assets information is only included in the following exhibits:

- Asset Allocation Overview
- Asset and Account Allocation

Accounts included in this report: Please refer to the Account List for accounts included in this report.

### **Important Information About This Report**



- Asset Class Analysis Portfolio Summary and Detail
- Asset Class Analysis Account Summary and Detail
- Sector Analysis Portfolio Summary and Detail
- Size and Style Analysis Portfolio Summary and Detail
- Balances
- Holdings by Product and by Account/Product
- Potential Wealth
- · Progress to Goals

Please make sure you periodically review your External Assets and if you have provided External Assets-related information to your Financial Advisor for inclusion in this or other reports and analyses, it is important that you provide your Financial Advisor with updated values, as appropriate.

Your Financial Advisor and Merrill will not update information relating to your External Assets, except for pricing information, if pricing information for the particular security is available to Merrill. Please refer to "Pricing of Securities" Important Information About This Report for additional information.

• Your Merrill Account Statement is your official record of holdings, balances, and security values for your accounts at Merrill and sold to you by your Financial Advisor. Any investments sold to you by your Merrill Advisor will be included on your Merrill Account Statement. Any information contained in this Report does not replace or supersede information on your Merrill Account Statement or any third party account statement for your External Assets. If there is any inconsistent information reflected for the External Assets information included in this Report, please refer to the statement or report sent to you by the third party and notify the Office Management Team at your Merrill branch office so that we may update the information.

### • Merrill does not independently verify the accuracy of the information supplied, by you or any third party used through My Financial Picture.

Although Merrill may be providing you with information relating to External Assets, Merrill does not
provide investment advice with respect to External Assets unless otherwise agreed to between you
and Merrill.

#### Asset Allocation Models

Merrill, through the CIO, has developed asset allocation models for investment guidance that are based on various risk tolerance and time horizon metrics. These asset allocation models and guidance are subject to change as market conditions change in the future. Alternatively, your Financial Advisor may have customized an asset allocation for your specific situation which may or may not be based on an asset allocation model. Asset allocation does not assure a profit or protect against a loss in declining markets. Asset allocation cannot eliminate the risk of fluctuating prices and uncertain returns.

Asset allocation models that include alternative investments as an asset class are predicated on various client liquidity profiles. In general, including alternative investments, particularly traditional hedge funds and private equity funds, may only be in the best interest of clients with lower liquidity needs. In adopting an asset allocation model or strategy that includes alternative investments or in investing in alternative investments, you should consider your liquidity needs and assets available to you to meet those needs. You should regularly review your asset allocation with your Financial Advisor.

• When a Wealth Management Analysis is included, the Portfolio Assets Rate of Return represents the after-tax rate of return that your portfolio assets are projected to generate for the purposes of this analysis. Liquidating your portfolio assets would be more costly than the financing alternatives with lower interest rates because you would be losing a greater amount of investment income than you would be paying in interest costs. Interest expense may not be deductible for all taxpayers. Please consult your tax advisor.

#### IMPORTANT DISCLOSURES

Merrill Lynch, Pierce, Fenner & Smith Incorporated (also referred to as "MLPF&S" or "Merrill") makes available certain investment products sponsored, managed, distributed, or provided by companies that are affiliates of Bank of America Corporation ("BofA Corp."). MLPF&S is a registered broker-dealer, registered investment adviser, Member SIPC, and a wholly owned subsidiary of BofA Corp.

Merrill Lynch Life Agency Inc. ("MLLA") is a licensed insurance agency and a wholly owned subsidiary of BofA Corp.

Trust and fiduciary services are provided by Bank of America, N.A., Member FDIC, and a wholly-owned subsidiary of BofA Corp.

Banking products are provided by Bank of America, N.A., and affiliated banks, Members FDIC, and wholly owned subsidiaries of BofA Corp.

Investment products offered through MLPF&S and insurance and annuity products offered through MLLA:

Are Not FDIC Insured	Are Not Bank Guaranteed	May Lose Value
Are Not Deposits	Are Not Insured by Any Federal Government Agency	Are Not a Condition to Any Banking Service or Activity

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