

Summer Board Meeting 2021
Development Committee Agenda

1. Approval of Winter (Feb 9th) 2021 Development Committee Minutes
2. Fundraising updates
 - a. Direct mail results
 - b. Donors/major donors
3. Special events
 - a. Giving Day results (and April 2022 planned Giving Day)
 - b. Golf tournament (and silent auction appeal)
 - c. Year-end matching campaign
4. Give/Get Reports (Status Update)
 - a. Individual 3rd quarter status updates
 - b. Policy review working group (PRWG)
5. How Board members assist Foundation fundraising
 - a. Identify and refer major donors (for Foundation staff solicitation, etc.)
 - b. Contact friends/family during fundraising campaigns (e.g. Giving Day)
 - c. Fulfill BOD obligation (“give or get”) during fundraising events (e.g. Giving Day, year end matching gift)
6. Program updates
 - a. Kindles as part of the Unit Library program
 - b. Commanders’ Forums