#### **Finance Committee**

## Marine Corps **Association** Finance Dashboard – 2021.06.30

excludes investment activity

**Net Operations** 

-\$185K

\$25K below plan of -\$160k \$1.1M below PY of \$900K

#### Highlights

- Net Result within \$25K of plan
- Retail income \$330K less than plan
- COGS \$190K less than plan
- Note in PY: \$827,600 PPP funds in other income

Red = worse than plan

Green = at or better than plan

**Total Income** 

\$4.9M

\$285K below plan \$860K below PY

**Operating Inc** 

\$4.6M

\$300K below plan
Comparable to PY

Other Income

\$300K

\$25K above plan \$800K below PY **Total Expense** 

\$5.1M

\$260K below plan \$245K above PY

**Cost of Goods** 

\$2.2M \$190K below plan

\$60K above PY

**Direct Exp** 

\$1.7M

\$80K below plan \$115K above PY

**Admin Exp** 

\$1.2M

Performing to plan \$70K above PY

### **Finance Committee**

# Marine Corps Association **Foundation** Finance Dashboard –

2021.06.30

excludes investment activity

**Net Operations** 

\$90K

\$235K above plan of -\$150K \$135K above PY of -\$45K

#### **Highlights**

- Successful Fundraising and Major Donor Development
- Successful Kindle Programs Supporting Commandant's Reading List
- Forums and Battlefield Studies impacted by restrictions

Red = worse than plan Green = at or better than plan Total Income

\$880K

\$70K above plan \$185K above PY

Individual

\$725K

\$60K above plan \$130K above PY

Corporate

\$155K

\$10K above plan \$50K above PY **Total Expense** 

\$790K

\$165K below plan \$50K above PY

Program

\$450K

\$165K below plan \$45K above PY

**Fundraising** 

\$295K

Performing to Plan \$25K above PY

M&G

\$45K

Performing to Plan \$20k below PY



# Finance Committee Consolidated Finance Dashboard – 2021.06.30

excludes investment activity

**Net Operations** 

-\$95K

\$180K above plan of -\$290K \$970K below PY **Total Income** 

\$5.8M

\$215K below plan \$670K below PY

**Operating Inc** 

\$5.5M

\$240K below plan \$130 above PY

Other Income

\$300K

\$25K above plan \$800K below PY **Total Expense** 

\$5.9M

\$405K below plan \$295k above PY

**Cost of Goods** 

\$2.3M

\$190K below plan \$60K above PY

**Direct Exp** 

\$2.1M

\$245K below plan \$160k above PY

**Admin Exp** 

\$1.5M

\$30K above plan \$75k above PY

Red = worse than plan Green = at or better than plan

