

## MCA & MCAF Consolidated Statement of Activities

	Year To Date	Year To Date		Year To Date	Prior Year To Date
	12/31/2020	Budget	Budget Difference	12/31/2020	12/31/2019
	Actual			Budget Ratio	Actual
Gazette	251,572	237,025	14,547	1.06	255,947
Leatherneck	506,056	474,575	31,481	1.07	511,684
Membership	1,596,199	1,802,360	(206,161)	0.89	1,892,012
Retail	5,731,233	7,107,100	(1,375,867)	0.81	7,005,419
Insurance	74,061	87,000	(12,939)	0.85	98,750
Events	766,646	966,750	(200,104)	0.79	1,027,873
Contribution Income	1,598,799	1,665,000	(66,201)	0.96	1,582,904
<b>Total Income</b>	<b>10,524,565</b>	<b>12,339,810</b>	<b>(1,815,245)</b>	<b>0.85</b>	<b>12,374,589</b>
Gazette	180,292	203,610	(23,318)	0.89	191,331
Leatherneck	356,842	431,315	(74,473)	0.83	403,110
Retail - Cost of Goods	3,615,542	4,457,576	(842,034)	0.81	4,425,752
<b>Total Cost of Goods</b>	<b>4,152,676</b>	<b>5,092,501</b>	<b>(939,825)</b>	<b>0.82</b>	<b>5,020,249</b>
Gazette	336,328	348,810	(12,482)	0.96	371,135
Leatherneck	374,660	390,192	(15,532)	0.96	419,233
Retail Expense	1,861,593	2,029,798	(168,205)	0.92	2,076,040
Membership	375,083	395,309	(20,226)	0.95	290,591
Events	399,104	721,485	(322,381)	0.55	695,285
Program Delivery	800,192	1,040,000	(239,808)	0.77	1,034,366
<b>Total Direct Expenses</b>	<b>4,146,960</b>	<b>4,925,594</b>	<b>(778,634)</b>	<b>0.84</b>	<b>4,929,613</b>
<b>Net Income Before Administrative Expenses</b>	<b>2,224,930</b>	<b>2,321,715</b>	<b>(96,785)</b>	<b>0.96</b>	<b>2,424,727</b>
Admin	1,023,757	1,607,522	(583,765)	0.64	1,253,876

IT	291,195	309,750	(18,555)	0.94	317,778
Web	-	-	-	0.00	173,204
Business	377,117	415,878	(38,761)	0.91	418,650
Strat Comm	276,042	334,889	(58,847)	0.82	427,185
Area Rep	144,902	169,255	(24,353)	0.86	186,842
MCAF Fundraising/Management & General	676,572	640,000	36,572	1.06	590,044
Total Administrative Expenses	2,789,585	3,477,294	(687,710)	0.80	3,367,579
Other Income	1,688,449	885,865	802,584	1.91	703,499
Net Income from Operation	1,123,794	(269,714)	1,393,508		(227,687)
Total Investment Income	1,084,070	296,600	787,470		1,336,388
Net Income/Loss	2,207,864	26,886	2,180,978		1,080,184



